

JOIN OUR TEAM

PRIME TECHNICAL SERVICES

JACKSONVILLE, FL



ACCOUNT MANAGER

ROLE OVERVIEW

We pride ourselves in being a sales company first and are always looking to build out our sales team!

The Account Management role is one of our most important positions at Prime Tech. Our Account Managers know that the game speeds up with added responsibility.

As the leader of their own business, they can build relationships with customers in various roles and throughout various industries. Account Managers have the unique ability to manage themselves, their business, and their recruiting team.

Once proving yourself as a successful salesperson and developer of team members, your career path is virtually endless. We have new divisions to be opened, teams to be started, accounts to be broken and future offices to grow. You can continue to dominate in sales or pursue roles in leadership!

QUALIFICATIONS

- ✓ Previous experience in client-facing roles within a sales department
- ✓ Proven experience communicating with high-level executives
- ✓ The ability to successfully manage deadlines and maintain organization
- ✓ Excellent written and oral communication skills
- ✓ A creative problem-solving and solution-driven mindset
- ✓ A winning mentality when it comes to hitting goals and developing those around you

BENEFITS

Competitive base salary + the ability to earn uncapped commission right away.

Performance incentives such as the potential for quarterly + yearly bonuses.

Employee benefits package including Medical, Dental, Vision coverage, 401(k)-retirement savings plan, PTO, and Holiday pay.

CAREER PATHS

RECRUITER

ACCOUNT MANAGER

PROFESSIONAL RECRUITER

ACCOUNT EXECUTIVE

LEAD RECRUITER

LEADERSHIP